

# OUTLOOK BUSINESS

JUNE 2022

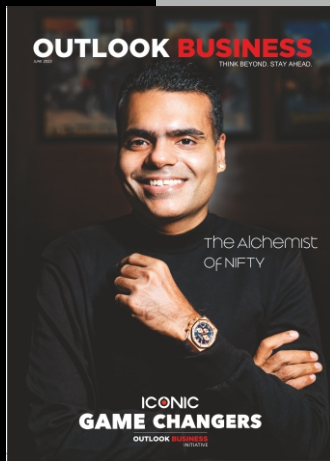
THINK BEYOND. STAY AHEAD.

The Alchemist  
OF NIFTY  
**Manish Hathiramani**

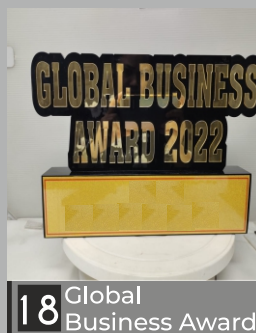
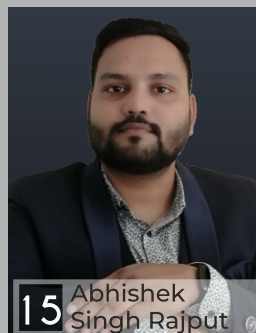
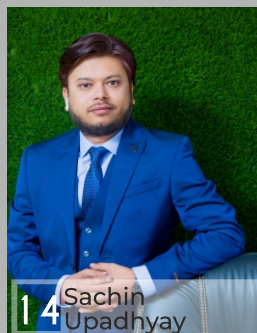
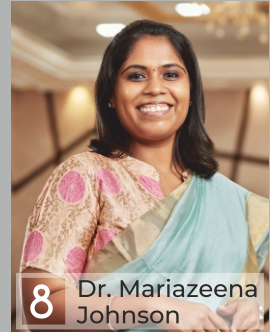
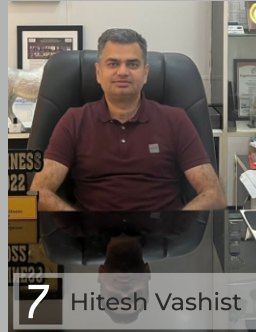
ICONIC  
**GAME CHANGERS**

OUTLOOK BUSINESS  
INITIATIVE

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*Game-changing ideas are not just a few contemporary solutions to basic problems, they also help you reach long-term goals. If you are able to align your mindset with game-changing thinking, and retool the way you leverage your knowledge, attitudes, skills, and habits as an entrepreneur, this could make an enormous difference to your productivity, prosperity, revenue, profits, and potentially, the world. Change is not something that happens overnight, but it is something that you can deliberately strive for, as long as you understand how to create a game-changer. Meaningful changes may often be drastic, but they almost always result in changes to how others think and do things.*



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# Voyage Of The Maestro On the NIFTY Street... An Inspiration To Many

*A multi-faceted leader, Manish Hathiramani founded Deen Dayal Investments. He is a technical analyst, a music lover, a powerful orator, a horologist, and an adventure sports enthusiast. As a strategist, he has specialized in trading the Nifty Index. In 2008, he started his venture and has since then seen the toughest phases of the Indian Capital Markets, but even in these tough times, the return on investments and portfolios managed by him have been positive, both for himself and his clients. He has won multiple national and global recognitions on several media and industrial platforms.*





*"I fear not the man who has practiced 10,000 kicks once, but I fear the man who has practiced one kick 10,000 times,"* was rightly mentioned by **Bruce Lee**. The idea of having a dream is easy, but achieving that dream requires discipline, patience, and a focussed approach. So, while the COVID-19 pandemic devastated everyone morally and financially and hence resulted in an economic crisis, Mr. Manish Hathiramani was unfazed by the market downturn and was confident that money could still be made while markets plummeted and then while the economy would eventually recover, he would be profitable on the upside too! A talent so rare, he traded smartly for which he was covered extensively in the media and was featured in the March 2020 issue of the 'Forbes India' as a "Modern Game Changer of India" and again was chosen amongst the top achievers in the "45 under 45" special of The Forbes India, March 2021 issue.

Manish ardently follows the Roman poet **Horace's** famous philosophy, "*Carpe Diem, Quam Minimum Credula Postero*", which means, "*Seize the day, put*

*very little trust in tomorrow (the future)*", which forms the foundation of his irrepressible energy to take on a new day with confidence and hope. Recalling how he was attracted to the world of trading and investments from a young age, the 39-year-old expert says, "My fascination for the capital markets dates back to 1993 when I was only 10 years of age! The photographs and articles of celebrity trading personalities being featured in 'The Dalal Street' and 'The Economic Times' appealed to me so much that I wished to comment on the subject and be recognized as an expert in the market. My first brush and fledgling understanding of the stock markets occurred during the two major market crashes in 1993 and 1998, which I followed keenly. The remorse of

***"We don't have to be smarter than the rest. We have to be more disciplined than the rest." - Warren Buffett***

investors losing money on their investments when stock prices crashed left me wondering what defensive mechanism could be developed and implemented so that people could benefit even when the markets collapsed."

Even as a student at La Martiniere for Boys School, Kolkata, Manish picked up a sharp inclination towards markets and topics like Standard Deviation and Business Mathematics. He was very fond of subjects that involved drawing and tracing coordinates on the X & Y axis on graph papers. To search for the elusive answers to more questions, after finishing schooling, Manish went on to study International Business at Australia's Bond University in 2002. He

said, "I pursued Bachelor in International Business, specializing in 4 majors - international finance, economics, global business strategy, and statistics. I spent considerable time focusing on abstruse topics like Fibonacci Numbers, Regression Analysis and Granger Causality. By now, clued to the market trends very closely and having acquired some knowledge of its various patterns and behavior in different circumstances, I could see my dream eventually take shape."

Upon returning to Kolkata from Australia, Manish started training in Technical Analysis under the able guidance of Mr. Rahul Mohindar, a well-respected global trader in the sector. Considered one of the most meticulous and challenging taskmasters, Rahul pushed the young Manish to work outside his comfort zone and use his brain cells to be more innovative. Rahul was the one who taught him how to trade efficiently in bullish and bearish market conditions. Manish continues to acknowledge Mohindar as his mentor for his superior knowledge and deep understanding of the subject. Ultimately, his journey led him to be interviewed by prominent business channels like Bloomberg, CNBC TV18, and ET NOW. Manish states, "I was being introduced to wealthy individuals both onshore and offshore. Apart from my proprietary corpus, I now run operations in India, Singapore, and Dubai with a wide range of clients from industrialists and businessmen to professionals and celebrities."

Talking about the extent of his work and achievements, Manish informs, "I do not trade stocks/equities. I only trade the Nifty Index Futures."

***Roman poet Horace's famous philosophy, "Carpe Diem, Quam Minimum Credula Postero", which means, "Seize the day, put very little trust in tomorrow (the future)"***

*"I fear not the man who has practiced 10,000 kicks once, but I fear the man who has practiced one kick 10,000 times," - Bruce Lee*

Contented with his efforts to establish independent regulated fund structures in Mumbai and Dubai in June 2021, he mentions, "After the successful launch of India Futures Fund (IFF) in Singapore, I have now set up MSQUARE CAPITAL ADVISORY (I) PRIVATE LIMITED, which will cater to the Indian clientele. The company is regulated by SEBI and shall focus on giving advisory services on the Nifty Index. It is exclusive as it only advises buy and sell positional calls on the Nifty Futures. We will offer clients quality advice that will give them consistent returns.

Today, with 3000 plus media appearances and online mentions, Manish is among the youngest and most consistent faces to be seen on business media forums and international conferences, including workshops and seminars in Dubai, Amsterdam, Moscow, Singapore, and Hong Kong. Moreover, he has also had the privilege of speaking at the World Trade Organisation (WTO) in Geneva.

He continues to be grounded, focused, and diligent and has immense faith in the Almighty and the eternal Law of Nature. He credits these aspects of his life to his maternal grandfather and spiritual Guru who taught him that, "Life is the drums of destiny and The Creator looks after His creation."

After a hectic trading day, Manish prefers spending quiet quality time with his family. Apart from being a voracious reader who finishes a book every week, his fitness regime includes daily sessions of either swimming or squash.

## Recognition & Awards

**March 2021:** Featured in The Forbes India in the section "Indian Business Legends".

**February 2021:** Received the ET NOW "Business Leader of the Year" award for the "Proprietary Trader of the year" in Mumbai.

**March 2020:** Featured in The Forbes India in the section "Modern Game Changers of India". **December 2019:** Received the Young Achievers Award for "Equity Trading & Asset Management" from the National Achievers Association (NAA) in New Delhi.

**October 2019:** Received the "Mahatma Gandhi Samman Award for Global Excellence" at the House of Commons in London.

**June 2019:** Received the "Indian Achievers Award for Business Excellence" in New Delhi. **February 2019:** Received the Business Television India (BTVi) award for the "Business Leader of the Year – Financial Sector" in Mumbai.

**June 2018:** Received the "Inspirational Leaders of Bengal" award in the field of "Excellence in Capital Markets" in Kolkata.

**November 2015:** Received the Sindhu Shree Award for young achievers by the Indian Sindhi Association in Vijayawada.

