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MANISH HATHIRAMANI

FINDING BALANCE ON A VOLATILE GROUND

THE YOUNG PROPRIETARY TRADER & TECHNICAL ANALYST HAS CONTINUED TO GROW STEADILY WHILE MAINTAINING A GROUNDED APPROACH IN THE WORLD OF NIFTY

At just 37 years of age, Manish Hathiramani has amassed a wealth of expertise and experience owing to his abilities and ambitious persona. Hailing from Kolkata, his forte lies in trading the NIFTY, the benchmark index of the National Stock Exchange, India. His list of achievements and accolades over the last few years reflect the success he has tasted in the volatile world of NIFTY.

His fascination for capital markets began all the way back in 1993, when he was just 10 years old! Enamoured by 'The Big Bull' of the trading world, Harshad Mehta, a young Manish dreamt of one day being recognised as a leading expert on the subject. His understanding of the markets grew and the infamous 1993 and 1998 stock market crashes made him ponder that there must be someone who is exulting while the markets crack in the southward direction.

After La Martiniere for Boys School, Kolkata, Manish went on to study International Business in Australia's Bond University in 2002. He specialised in four majors - international finance, economics, global business strategy and statistics. His curiosity and interest in the markets continued to be piqued and he developed a better understanding of topics like Granger causality and Regression Analysis.

Starting in an industry which was beyond his field of education and not a family business, the risks were higher for Manish. He faced rejection everywhere, until he got a glimmer of hope from the advice from his mentor Rahul, "Start your own trading firm and commence with



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whatever little you have. Build it up and if you are good in your analysis, people will recognise you sooner than later”.

Ultimately, his journey led him to being interviewed by prominent publications like Bloomberg, CNBC TV18 and ET NOW. Manish states that, “I was being introduced to wealthy individuals both onshore and offshore. Apart from my proprietary corpus, I now run operations in India, Singapore and Dubai with a wide range of clients from industrialists and businessmen to professionals and celebrities.”

IF THE CHARTS INDICATE AN UPSIDE, I RIDE THE RALLY UP. IF IT SUGGESTS A DOWNSIDE, I SHORT SELL THE INDEX AND RIDE THE SLOPE DOWN

Manish specialises in trading the NIFTY Index and is now setting up independent regulated fund structures in Mumbai and Dubai which will be functional by June 2021. He explains, “I do not trade stocks, only futures of the Nifty index. I have been doing this consistently for over 10 years and am content with my success.” Manish has also established India



Futures Fund (IFF) in Singapore under the aegis of Taurus Wealth Advisors Pte Ltd., a regulated Monetary Authority of Singapore (MAS) fund.

Today, with 2000 plus media appearances Manish is among the youngest and most consistent faces to be seen on business media forums and international conferences, including conferences in Dubai, Amsterdam, Moscow, Singapore and Hong Kong. Moreover, he has also had the privilege of speaking at the World Trade Organisation (WTO) in Geneva.

He continues to be grounded, focused, and diligent, and has immense faith in the Almighty and the eternal Law of Nature. He credits these aspects in his life to his maternal grandfather and spiritual Guru who taught him that, “Life is the drums of destiny and The Creator looks after His creation.” After a hectic day, Manish prefers spending quiet quality time with his family or read, listen to music, or play squash, golf and chess.

RECOGNITION & AWARDS

- **March 2021:** Featured in The Forbes India in the section “Indian Business Legends”.
- **February 2021:** Received the ET NOW “Business Leader of the Year” award for the “Proprietary Trader of the year” in Mumbai.
- **March 2020:** Featured in The Forbes India in the section “Modern Game Changers of India”.
- **December 2019:** Received the Young Achievers Award for “Equity Trading & Asset Management” from the National Achievers Association (NAA) in New Delhi.

- **October 2019:** Received the “Mahatma Gandhi Samman Award for Global Excellence” at the House of Commons in London.
- **June 2019:** Received the “Indian Achievers Award for Business Excellence” in New Delhi.
- **February 2019:** Received the Business Television India (BTVi) award for the “Business Leader of the Year – Financial Sector” in Mumbai.
- **June 2018:** Received the “Inspirational Leaders of Bengal” award in the field of “Excellence in Capital Markets” in Kolkata.
- **November 2015:** Received the Sindhu Shree Award for young achievers by the Indian Sindhi Association in Vijayawada.



HIS GUIDE AND MENTOR

Realising that in order to make money in both directions of the market i.e., bullish and bearish, Manish had to first begin by honing his analytical skills. And therefore, he returned to Kolkata after completing his graduation in 2004 and started training in Technical Analysis under Rahul Mohindar by mid-2005. An immensely successful trader, Rahul Mohindar’s extremely meticulous approach coupled with him being a hard task master worked in good stead for the young and driven Manish. And to this day, Manish continues to respect and give all the credit to his mentor.